



Power Energy Infrastructure

# About us

# "Shoreline Energy International (SEI) is a leading energy and infrastructure company"

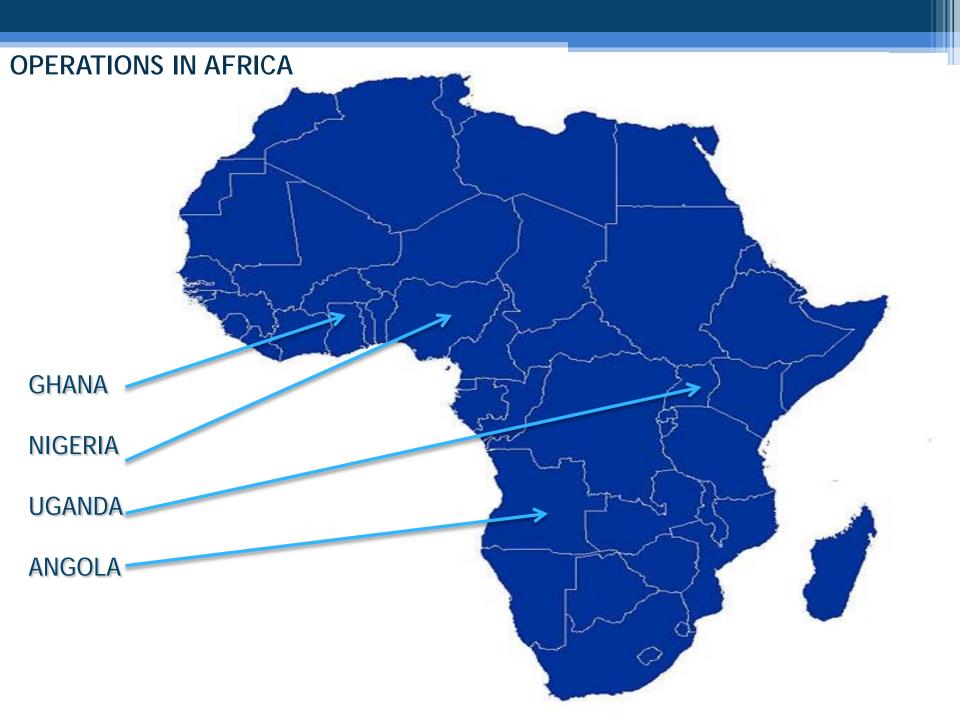
"recognised as a holding company that purposefully acquires Infrastructure and Energy related assets at attractive levels that can be managed for maximum returns and leverage company portfolio of assets"

'Building portfolio growth through proprietary positioning, proprietary deal flow and portfolio capabilities with capital, strong investment and operational experience.'

"Founded in 1997 with offices in Lagos (HQ), London, operations across Sub-Saharan Africa.

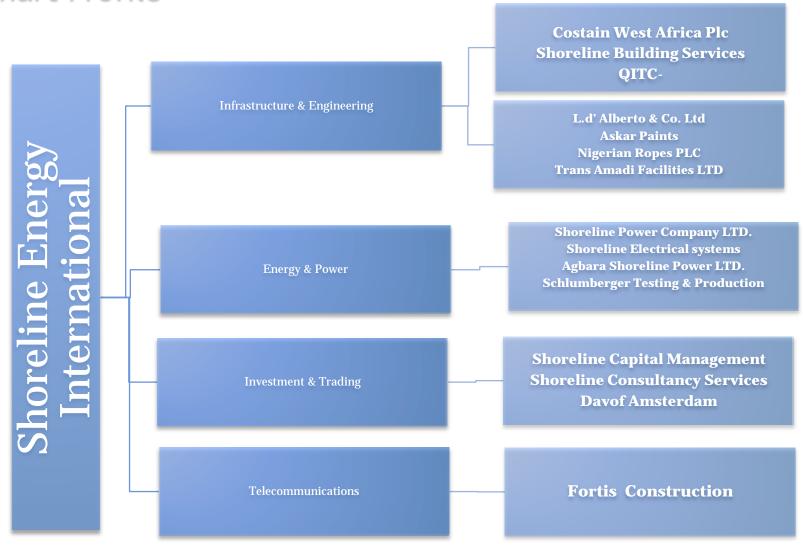
Portfolio of 16 Operating companies with over 3000 employees"







#### **Chart Profile**



# **Group History**

#### Infrastructure and Energy Investment and **Telecommunications** Engineering Trading Acquired stake in major **Acquired control of Costain** Licensed for grid-Launched of Shoreline telecoms with global (west Africa) Plc connected power **Capital Managements** investment bank generation by the NERC **Signed Cornerstone** to Ghana, and Expanded Agbara Shoreline Power Investors **Shoreline Power Company** operations India and Company IPP launched Davof enters renewable Begins roll out of power Cote d'Ivoire energy trading through plants for captive power Biomass trading 2005 Signed MTN **Acquisition of ABB** Acquired 17% stake in Signed Visafone **Electrical Systems in** Schlumberger Testing and Largest exporter of palm Signed Motorola Nigeria Production kernel and cotton seeds Signed Ericsson Commenced operation of out of West Africa Venture into the 100MW power plant in 2001 power sector Signed Celtel partnership with Aggreko In Uganda 1999 Launched Fortis Construction Over 1000 cell site installs 1997 Built a formidable contractor

Created through acquisition and organic growth a platform for infrastructure and engineering leadership Positioned for growth in power sector Consolidating construction sector Building a portfolio of mid to downstream assets Positioned to execute on Gas to power integrated strategy Building leadership in investments with blue chip global co-investment \$300m of co-investment funds available in year 1 Entering renewable market though Davof Trading

profile in telecom
infrastructure
Leveraging skills to become
investor in telecom
infrastructure
First transaction in SubSaharan Africa with bulge
bracket investment bank

# Management Team



Kola Karim *Group CEO* 



Lara Coker Group Company Secretary



Tunde Karim Group ED



Olufunmi Lanre-Phillips Group Head, HR & ADMIN



Toks Abimbola Managing Partner Shoreline Capital LLC



Don Dudman COO Fortis Construction



Ayodeji Karim CEO Costain (WA) PLC



Rolf Poel CEO Davof Trading



Dr. Tomi Asuni Managing Director, Nigerian Ropes Plc



Dipo Akande GM Trans Amadi ,Facilities



Marc HansenClever COO Shoreline Power Co. Ltd



Yinka Karim Group ED , Operations

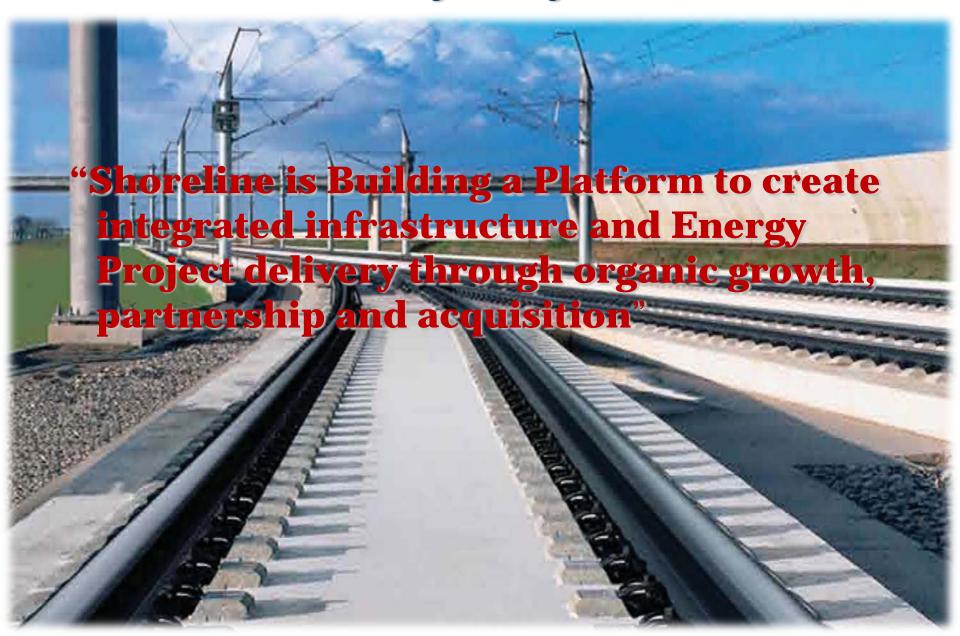


Alberto Michelleti Managing Director ; L.D' Alberto & Company ltd



Hakeem Adebayo Managing Director , Askar Paints Nig Ltd

# Shoreline Infrastructure & Engineering



# Costain West Africa Plc

Acquired from COSTAIN UK PLC. Costain West Africa (CWA) is a Cornerstone asset in infrastructure and engineering. Active in commercial and residential buildings, water treatment works, dams, reservoirs, water towers, pipelines and associated infrastructure

As a publicly quoted company, CWA have developed and deployed the most innovative business solutions and cutting edge technologies to sustain market share in the West African region. West Africa shares common traits as well as huge differences that can be linked to languages, religions and customs, making it a coherent entity. It also has human and cultural diversity, which Costain West Africa capitalizes on as part of its corporate culture".

"CWA has been involved in many projects in Nigeria over the years, mainly around Abuja and Port Harcourt. Work has included commercial and residential buildings and water and wastewater treatment works. Costain West Africa Plc, as a publicly quoted company it holds a strong position in the Nigerian construction market as one of the 7 listed construction companies in Nigeria it is a preferred contractor for civil contracts in Nigeria and has joint ventures and partnerships with other African companies.

Costain West Africa offers the following services: www.costainwa.com

- Civil Engineering
- •<u>Homes</u>
- •Furniture & Joinery
- •Oil & Gas
- Rail



# **Shoreline Building Services**

Installation and maintenance of mechanical and electrical services across a diverse range of projects such as:

# residential and commercial buildings, hospitals, shopping malls & warehouses

THE MECHANICAL & ELECTRICAL (M&E) BUILDING INSTALLATIONS UNIT OF THE SHORELINE GROUP



# **Shoreline Building Services**

- Shoreline Building Services (SBS) offers:
- M&E DESIGN & BUILD,
- M&E CONTRACTING
- M&E FACILITIES MAINTENANCE

- WE PROVIDE THE INSTALLATION OF VARIOUS BUILDING FOCUSED SERVICES FOR EXAMPLE UNDER MECHANICAL: HEAT VENTILATION, AIRCONDITIONING, PLUMBING, WATER TREATMENT
- ELECTRICAL: LIGHTING FITTINGS, POWER FITTINGS, PHCN RETICULATION, EXTRA LOW VOLTAGE: CCTV, PABX SYSTEMS
- Our preliminary clients include: COSTAIN WEST AFRICA, NESTLE, ARM

# L.d' Alberto & Co. Ltd

L'd'Alberto & Co is a construction company founded in the 1960's it is a regional pioneer in the south west region of Nigeria. Popularly recognized for the building of west Nigeria's federal and state universities.

Our business includes: construction, refurbishments, renovations, architectural designs and drawings and civil engineering.

We also provide: maintenance and repairs of building & facilities

Our major clients include: Odu-a Investments co. Osun state Government, Heritage, Odutola Investments, Obafemi Awolowo university (ile ife), UCH-University teaching college hospital Ibadan and Ondo state government.

Our products include: power distribution, generation and transmission and project management for turnkey power projects

Major projects include: Heritage Mall Ibadan, iwo Stadium Osun state, Mother & baby hospital Ondo state, and the Odutola Multipurpose hall Ogun state.



# **Askar Paints**

# Askar Paints produces a

wide range of products covering

Decorative and Industrial varieties.

These include:

#### **Decorative Paints**

Askatex -Textured Coating
Durosyn -Emulsion and Gloss
Polyplast -Emulsion and Gloss
Sunshine -Emulsion

#### **Wood Finishes**

Glossy Lacquer
Wood Lacquer
Wood preservative
Floor Paints & Red Oxide
Glue

#### **Industrial**

Red Oxide
Cellulose Thinner
Quick Dry Enamel
Stoving Enamel



# Nigerian Ropes PLC

Nigerian Ropes Plc was incorporated in the Federal Republic of Nigeria in March 1960 to engage in the business of Manufacturing of ropes and cordage technology, and is today, the only ropes manufacturer of its kind in Sub Saharan Africa and a leader in the industry. Nigerian Ropes Plc manufactures a wide range of fibre and steel ropes, webbing slings, rope slings, cargo and gangway nets, jackup ladder, vehicle tow ropes, ratchet lashing etc. and supplies associated fittings and lifting equipment.

All products manufactured adhere to both national and international standards, and Nigerian Ropes Plc maintains positive quality assurance and

control practices.

Since her formation, the company has been providing her wide range of products/services to the Oil and Gas, Mining, Fishing, Construction and Maritime/Shipping Industries



# Trans Amadi Facilities LTD

Trans Amadi Facilities Limited ("TAFL") offers over 225,000 sq m of manufacturing, warehouse and office space and 70,000 sq m of concreted open space. We are able to provide purpose built structures and undeveloped land for proposed development to meet your factory and manufacturing requirements.

TAFL provides logistic and supply chain management solutions to deliver first class operational, transport and customer services to our clients, mainly but not exclusively in the oil & gas industry. Our services have been specifically designed to give our clients a competitive edge in their national and international operations.

TAFL offers 23,500 warehouse space for storage of goods available in short and long term storage contracts. We offer our warehouse fully serviced by trained professionals that can deal with everyday challenges of distribution and inventory management.

#### TAFL'S preliminary Clients include:

- 1. Halliburton 2. Siemens Nigeria Limited 3. Samsung/Dajcom
- 4. SeaWolf Oilfield Services Limited 5. Pabod Breweries Limited
- 6. Tecon Oil Services Limited 7. Nigerian Ropes plc



# Shoreline Power & Energy



# **Shoreline Power**

Shoreline Power Company Limited is an indigenous power solutions company

with Power Generation and Power equipment manufacturing activities, incorporated in Nigeria and operating throughout the Sub Saharan Africa region.

#### We offer:

Power Generation Solutions on Rental, EPC and IPP Basis as well as Electrical Equipment Solutions for the private industrial sector as well as institutional clients.

#### We provide:

For our clients we provide:

- Electrical Power audits.
- Power Plant Project Development Services.
- Power Plant Turnkey Engineering Solutions.
- Latest International available Power Plant Equipment Technology solutions.
  - EPC / Rental and IPP / BOT commercial solution options.
    - O&M Power Plant Services.
- Full range of electrical LV & MV equipment solutions including installation and maintenance services.



RELINE POWER

# **Shoreline Power**

#### Our major clients include:

- Lafarge Wapco / Nigeria.
- APMT (Maersk) Terminals Apapa / Nigeria.
- TAFL (Trans Amadi Facilities Limited) Port Harcourt / Nigeria.
  - Cadbury / Nigeria.
    - Nestle / Nigeria.
      - PHCN.

#### Our products include:

- •LV Panel Systems.
- MV Panel Systems.
  - Transformers.
- High Speed Gas and Diesel Engines / Power Plants (MWM).
- Medium Speed Dual Fuel Engine / Power Plants (Wartsila/MAN).
  - Gas Turbines / Power Plants (Siemens).
    - CNG Gas Solutions.

#### Major projects include:

- 100 MW Rental Solution / Uganda in cooperation with Aggreko.
- 100 MW IPP Power Plant Development at Agbara Industrial Estate.
  - •10 MW Gas Power Plant at Wapco Lafarge / Shagamu Plant.
    - 10 MW Gas/Bi-Fuel Power Plant at TAFL / Port Harcourt.
      - 1.6 MW Diesel Power Plant at APMT terminals.

# **Shoreline Power**



# Shoreline Electrical systems

Shoreline Electrical Systems Limited (formerly ABB Electrical Systems) is a subsidiary of Shoreline Energy International. ABB Electrical Systems was incorporated on 22nd December 1994 and it was acquired by Shoreline in 2005 as a going concern and subsequently changed its name from ABB ELS to Shoreline Electrical Systems Limited. The company is engaged in the manufacture of Low Medium Voltage Switchgears and motor control centre's; the manufacturing facility is located at Ilupeju, Lagos.

**Shoreline Electrical Systems** was conceived around the determination to provide cost effective power solutions for industries operating within Sub-Saharan Africa.

We realise that the provision of clean reliable power is essentials for the economic growth of the continent and that in mind set out to form a formidable force to achieve the aim.

Shoreline Electrical Systems is the only Original Equipment Manufacturer (OEM) in Sub-Saharan Africa for ABB products and provides reliable and original equipments that will channel electricity supply to homes and factories across Africa. We are Africa's pride, an evolving force in Africa's growing power sector.

#### Major projects include:

- •APMT (AP Moller Terminals): Power Supply
- •Dangote Group: MCC (Motor Control
- Center) Panels
- Prima Corporation: Power Upgrade
- •Classic Beverages: MCC (Motor Control Center) Panels
- •Zenith Bank Plc VI: Switch Center
- •MTN Communications Ltd Ojota: Switch Center
- •PHCN: Retrofitting of Oil Circuit



# Shoreline Electrical systems

Electrical equipment manufacturer/supply/installation/maintenance/service, O&M and project management are among the many activities we employ towards this end.

Partnerships with "like minded" manufacturers and service providers are other key ingredient to our success.

We will never compromise on the quality of our prod

We will never compromise on the quality of our products and services and investments Major projects include:

•APMT (AP Moller

Terminals): Power

Supply

Dangote Group: MCC (Motor Control Center)

**Panels** 

•Prima Corporation:

Power Upgrade

•Classic Beverages:

MCC (Motor Control

Center) Panels

•Zenith Bank Plc VI:

**Switch Center** 

•MTN Communications

Ltd Ojota: Switch

Center

•PHCN: Retrofitting of Oil Circuit breakers



# Agbara Shoreline Power

Agbara Shoreline Power Limited is an independent power producer for off grid and grid connected supply of electricity power and ancillary services.

#### Our products include:

power distribution, generation and transmission and project management for turnkey power projects

#### Our business includes:

to generate, distribute and sell electricity either in bulk to factories and industries or individual supply

### **Agbara Shoreline**

Major projects include:
Providing power to occupants
of Agbara estates. And we hope
to extend to surrounding
communities outside the estate

Our major clients include: Ag bara estates and the tenants therein

#### providing:

maintenance and construction of electricity power plants



# **Schlumberger Testing & Production**

"Shoreline Energy Investments holds a 17% share value in Schlumberger Testing & Production. The entity Uses leading technologies to deliver a range of unique measurements, *Schlumberger* teams combine field-proven *testing* experience with reservoir-domain such as flow rate, fluid properties, composition, pressure, and temperature

# Shoreline Investment & Trading



# **Davof Technical**

"Davof technical service is a generator company under shoreline power, that carries out the sale, distribution, maintenance of generators. Offering maintenance, installation and services"

# Shoreline Telecommunications



# **Fortis Construction**

Fortis Construction Company is a multidimensional, quality based engineering company focused in fulfilling all professional services in Civil Works and installation Engineering according to ISO standards.

Our business includes a seasoned team of professionals who have mastered a wide range of technologies, integrating them into solutions as required for the design and development of today

#### Our major clients include:

- •LM Ericsson Nigeria Limited
- Ericsson EAB Ghana
- Motorola Nigeria Limited
- Visafone Communications Limited
- Huawei Technologies Company Nigeria Limited
- •MTN Communications Nigeria Limited
- Globacom Nigeria
- Nitel Nigeria
- Lafarge (West African Portland Cement Company)
- HFP Engineering
- Costain West Africa (for Nigerian Railway Corporation)
- Mobitel Nigeria Limited
- Nokia Seimens Nigeria Limited

#### We provide the following services:

- •GSM construction services which include complete turnkey site builds
- Site Engineering (Survey and Design)
- Civil Engineering Services for buildings and structural foundations

#### We also offer the following services:

- Project Consultancy Services
- Project Management and Site Supervision
- Quality Assurance
- Equipment Supply, Installation and Maintenance

#### Major projects include:

- 1. Complete turnkey GSM site builds for:
- · Huawei Technologies Company Nigeria Limited
- •MTN Communications Nigeria Limited
- •Globacom Nigeria
- •LM Ericsson Nigeria Limited
- Motorola Nigeria Limited
- 2. Ericsson EAB Ghana Access Installation (installation of RBS, BBS and Minilink equipment)
- 3. Costain West Africa for Nigerian Railway Corporation Rehabilitation Works (signalling and communications

# **Shoreline Group Facts**

# Infrastructure and Engineering

COSTAIN (WA) PLC Acquired from COSTAIN UK PLC. Cornerstone asset in infrastructure and engineering. Active in commercial and residential buildings, water treatment works, dams, reservoirs, water towers, pipelines and associated infrastructure

SHORELINE BUILDING SERVICES

Installation and maintenance of mechanical and electrical services across a diverse range of projects such as residential and commercial buildings, hospitals, shoppin q malls, etc.

FORTIS CONSTRUCTION

Provides full turnkey solutions for telecommunications companies. Services include engineering designs, project management, procurement, and equipment installations

L.D'ALBERTO & CO. LTD Provides civil and building engineering services for high-profile projects from both public and private sectors

TRANS AMADI FACILITIES LTD

Provides secure infrastructure, services and logistics support to companies operating in the Gulf of Guinea. TAFL's facilities aggregate the operational requirements of its clients within key hubs across the Gulf of Guinea.

NIGERIAN ROPES PLC Nigerian Ropes PLC was incorporated in Nigeria in March 1960, as an associated member Company of BRIDON PLC, the world leader in all aspect of ropes and cordage technology. Nigerian Ropes PLC manufactures a wide range of fibre, manila and steel wire ropes conforming to international standards. It's products are certified by the, Bureau VERITAS, Lloyd's Register of Shipping and the Nigerian Standard Organization and are use in the oil and gas services, marine, construction sectors amongst others.

**QITC** 

QITC provides quality driven inspection and testing services in conjunction with relevant certification covering drill stem; rig components and lifting equipment for the construction, gas and oil field services industry

# Corporate Information

**Broker: RTS Insurance** 

Auditors: Fola Akiode & Co

Principle Bankers: First bank

Website: www.shoreline-group.com

## Contact us



LONDON OFFICE LANDMARK HOUSE 17, Hanova Square, Mayfair London W1S 1HU

Tel: +44 207 529 1495 Fax:+44(0)2075291401

Email: Info@shoreline-power.com www: www.shoreline-group.com